

Oracle R12 Scaled Upgrades™

Avout's R12 Scaled Upgrades™ provide organizations with 3 tiers of service and open up business opportunities that can be realized with a more robust Oracle environment.

Tier 1: The Basics is a no-frills technical upgrade of your current environment to Release 12. This fixed-fee offering will keep your support current and give you access to R12's enhanced capabilities, laying the foundation for business growth. All of our tiers include a review of your Oracle investments to identify licensing improvements that will better serve your organization's needs.

Tier 2: Cleanse & Enhance analyzes critical business processes to identify opportunities to leverage new application functionality. Avout will help you address key pain points and implement solutions that adhere to industry best practices. Cleanse & Enhance will eliminate redundancies in master data, giving you better real-time operational reporting to support decision making.

Tier 3: Evaluate & Evolve is ideal for organizations that have changed substantially since 11i. Through cross-functional workshops, Avout will assess your current configuration and evaluate enhancements and/or additional software that can better support the business. In some cases, a re-implementation may be a better course of action than an upgrade. Our goal is to implement the most cost-effective solution that meets the needs of today and will scale for the future.

Proven Experience Performing Oracle R12 Upgrades

Avout's consultants have proven, hands-on experience bringing R12 upgrades in on time and on budget. We support all core functional areas, including Financials, Supply Chain, Manufacturing, CRM, and HRMS, and have expertise with database, middleware, application, and enterprise reporting.

Example projects that Avout consultants have supported include:

A large, municipally-owned utility operator wanted to upgrade their Oracle Applications footprint (Financials, Supply Chain, and Projects) to Release 12 and incorporate new functionality as part of the upgrade.

"Avout's project manager worked with us to develop a project plan we all felt comfortable with. Throughout the execution he was personable, capable, and even-keeled, which helped create the internal buy-in necessary for the upgrade to come in on time and on budget." Manager, Oracle Administration

A global life sciences company wanted to upgrade Oracle Financials, an implementation that would impact over 30 countries.

"When an issue would arise, Avout's consultant would not only proactively alert me, but would also provide suggested solutions. I would welcome the opportunity to work with him again." Director, Global Financial Systems



The Right Skills, at the Right Time, *at the Right Price*

Avout Gives You the Ability to Deliver

Avout provides the skill sets necessary to help your IT organization meet the growing demands of your business. We pride ourselves on supplying the right skills, at the right time, at the right price via our flexible and scalable business model.

Why Avout?

- **Our Network is Vast.** Avout's leadership has delivered hundreds of millions of dollars of Oracle and other technology services over the past 20 years, and has built relationships that enable us to get qualified resources, fast.
- **We Know Oracle.** Our principals and recruiters have hands-on experience using Oracle software and have run Oracle business units for companies like Oracle, Accenture, and Capgemini. Together we have hired more than 1,000 Oracle experts.
- **We Stay in the Game.** The way we see it, our job is to make you successful. We are always available to our clients and consultants to ensure the lines of communication are open, and you're getting what you need.
- **We Have the Inside Scoop.** We have experience working directly with Oracle and can use our connections and Gold Partner status to get the information you need.
- **Boutique is Better.** We believe smaller, quicker, and flexible is an advantage over large, bureaucratic, and rigid. Our nimbleness allows us to support changes in scope, schedule, and staffing needs.

"We deal with over 17,000 hospitals daily, which on the back end is 35+ million people. We can't afford to be gambling. We need someone who has done this before and brings in top-notch experts that don't need to be hand-held. With Avout, you give them the timeline and they simply get it done." Howard Schweitzer, CIO, VCA ANTECH

"When it came time for our Oracle upgrade, there was no question where I would go. Avout really goes to bat for us." Bill Lewkow, VP of Technology, ScripNet Inc.



Oracle power. When you need it. How you need it.

Contact Avout for your project, staffing, and Oracle licensing needs.