



Oracle Licensing: The Right Package at the Right Price

At Avout, our objective is to form long-term partnerships with our customers. We are here to represent your best interests and navigate the complexities of Oracle licensing so you end up with a right-sized solution. We will:

- Assess your Oracle environment to make sure you're audit-proof.
- Get the right products for your project and organization at the best price.

License Assessments

Oracle's audit activities have increased over the past few years, and organizations often find out too late that they did not properly keep up with licensing requirements as their environments changed. Avout's License Assessments ensure you aren't overpaying for licensing you don't need and protect you from costly audits due to under-licensing.

We use iQSonar, an Oracle License Management Services (LMS)-approved platform, to discover all Oracle instances on your network. We then advise you on how to optimize your investment based on compliance and usage. Often we can transfer licenses you aren't using to other servers. Should you need to true up any Oracle licenses with additional purchases, we help you get the best deal possible.

Oracle Licensing and Support Resale

Avout helps you navigate through the thousands of products on Oracle's pricelist to find the right combination for your environment and business goals. We then help you choose the proper edition and licensing model and make sure you understand the terms so you remain compliant.

Our licensing experts have negotiated contracts for purchases from under \$1,000 to over \$12 million after discounts. We have saved clients tens of thousands of dollars on single orders and earned the reputation as a trusted advisor to dozens of return clients.

To learn more about how Oracle's licensing is structured, visit www.avout.com/resources and download our whitepaper, *Navigating the Complexities of Oracle Licensing*.

"Avout understands Oracle licensing terms, and I've found that they get me the best price available in the market, even for small quantity purchases." Howard Hansen, Senior Database Administrator, Follett Corporation

Contact sales@avout.com to discuss a license assessment or for assistance with perpetual and term licensing, upgrades, migrations, and renewals.